

# Curriculum Vitae

Updated on 31 December 2014

## Personal information

First name/ Surname **Claudio Zottola**

Linkedin profile <http://it.linkedin.com/pub/claudio-zottola/33/9b3/115>

**Experience** Executive Manager since April 2001

Dates February 2008 onwards

Occupation or position held Director – Quality Department

Main activities and responsibilities

- Quality Management System Design and Management
- Production Quality Assurance
- Quality Control
- Product/Documentation Configuration Management, including ICT Tools development
- Supply Chain Process Management
- Process Design, Standardization and Improvements
- Lean Engineering Product Lifecycle Process design and improvement
- Risk Management
- Environment Health and Safety Management
- Customer Satisfaction Management
- International Quality Governance
- Industrial Competitiveness
- Certification achievement (ISO, 9001, ISO 27001, OHSAS 18001, ISO 14001, AQAP, CMMI, SOA, etc.)

Name and address of employer Telespazio SpA (Finmeccanica), Via Tiburtina 965, I-00156 Rome, [www.telespazio.com](http://www.telespazio.com)

Type of business or sector Systems and Services for Space, Defense, Earth Observation , Telecommunications and Broadcasting

Dates March 2012

Occupation or position held Professor – University Level

Main activities and responsibilities Teaching at Management Engineering Faculty, Quality and Enterprise Culture course

Name and address of employer UTIU (Università Telematica Internazionale Uninettuno), Corso Vittorio Emanuele II 39, I-00186 Rome, [www.uninettunouniversity.net](http://www.uninettunouniversity.net)

Type of business or sector University Instruction

Dates February 2014 – present

Occupation or position held Elected Member of the Steering Board for “Software and ICT Services Quality” of AICQ (Quality Culture Italian Association)

Main activities and responsibilities Define, organize and implement initiatives to promote the Quality Culture and Methodologies to the industry, focusing on automotive, SW Reliability and integration of different Industrial Management Systems

Name and address of employer AICQ, Via di San Vito 17 00187 Rome Italy, <http://www.aicqci.it/>

Type of business or sector Quality, ICT and SW development

Dates June 2014 – present

Occupation or position held Member of the Quality Board of UTIU (Università Telematica Internazionale Uninettuno)

Main activities and responsibilities Manage the Quality Assurance tasks as per AVA/ANVUR Quality Directive for Universities

Name and address of employer UTIU (Università Telematica Internazionale Uninettuno), Corso Vittorio Emanuele II 39, I-00186 Rome, [www.uninettunouniversity.net](http://www.uninettunouniversity.net)

Type of business or sector University Instruction

Dates October 2005 – January 2008

Occupation or position held Senior Vice President– Proposal Engineering Department

Main activities and responsibilities

- Design and Preparation of competitive commercial proposals
- Product Management
- Coordinate and Address the design and preparation of commercial proposal Technical Solutions

Name and address of employer	Telespazio SpA (Finmeccanica), Via Tiburtina 965, I-00156 Rome, <a href="http://www.telespazio.com">www.telespazio.com</a>
Type of business or sector	Systems and Services for Space, Defense, Earth Observation , Telecommunications and Broadcasting
Dates	January 2005 – September 2005
Occupation or position held	Managing Director
Main activities and responsibilities	<ul style="list-style-type: none"> <li>▪ Guarantee the Company business operative results</li> <li>▪ Coordination of technical, commercial, logistic, procurement, administration</li> <li>▪ Drive the company towards the acquisition and consolidation of Industrial and Economic targets</li> <li>▪ Create national and international Product and business opportunities, also through industrial Partnerships into consumer market</li> </ul>
Name and address of employer	MY TV SpA (Private Equity), Via Antonio Cecchi 8, I-20146 Milan, Via Sicilia 154, I-00187 Rome, <a href="http://www.my-tv.it">www.my-tv.it</a>
Type of business or sector	Contents and Formats production and delivery, contents and application development for Mobile devices, Web and DTT platform applications development, Contents Publishing, SW and middleware consumer technology development and industrialization, Product Management
Dates	September 2003 – December 2004
Occupation or position held	Senior Vice President – Consumer Technology Department
Main activities and responsibilities	<ul style="list-style-type: none"> <li>▪ Technical Director</li> <li>▪ Develop, implement and deliver all the Consumer Technologies and user applications utilized by all Sky Italia subs</li> <li>▪ Define technical and marketing requirements related to Sky Italia consumer technology</li> <li>▪ Negotiate and agree all the consumer technology contracts with the Sky key industrial partnerships</li> <li>▪ Design and implement integrated Ciphering Algorithms (Conditional Access) against contents hacking</li> <li>▪ Product Management</li> <li>▪ Approve communication campaigns concerning Sky Consumer technologies</li> <li>▪ Manage regulatory and antitrust issues concerning Pay-TV Italian market and consumer technologies</li> </ul>
Name and address of employer	Sky Italia srl (News Corporation), Via Salaria 1021, I-00138 Rome, Via Piranesi 46, I-20137 Milan, <a href="http://www.sky.it">www.sky.it</a>
Type of business or sector	Multimedia, Entertainment, Pay TV, TV Production, Media Technology development and operations
Dates	April 2001 – August 2003
Occupation or position held	Director – Technology and Business Development Department
Main activities and responsibilities	<ul style="list-style-type: none"> <li>▪ Technical Director</li> <li>▪ Direct, Implement, Manage and Operate Industrial and Production Plant</li> <li>▪ Develop and Deliver ICT CRM and Asset Management Systems</li> <li>▪ Develop and Industrialize advanced Consumer User Terminals (Set Top Box)</li> <li>▪ Develop and Industrialize Interactive Applications, using standard API</li> <li>▪ Evaluate and Implement new Business Opportunities, also through third parties Partnerships</li> <li>▪ Build Business Models related to new industrial and business Initiatives</li> </ul>
Name and address of employer	Stream SpA (News Corporation), Via Salaria 1021, I-00138 Rome, formerly <a href="http://www.sky.it">www.sky.it</a>
Type of business or sector	Multimedia, Entertainment, Pay TV, TV Production, Media Technology development and operations
Dates	March 1995 – March 2001
Occupation or position held	Head of Industrialization and Integration Department
Main activities and responsibilities	<ul style="list-style-type: none"> <li>▪ Perform System Design, Specification and Installation of Industrial and Production Plant</li> <li>▪ Develop and Deliver ICT CRM and Asset Management Systems</li> <li>▪ Perform SW development, at firmware, middleware and application level</li> <li>▪ Perform Project Management for core-business technology Company projects</li> <li>▪ Perform System Assembly Integration and Validation management</li> <li>▪ Execute Product Management</li> </ul>
Name and address of employer	Stream SpA (News Corporation), Via Salaria 1021, I-00138 Rome, formerly <a href="http://www.sky.it">www.sky.it</a>
Type of business or sector	Multimedia, Entertainment, Pay TV, TV Production, Media Technology development and operations

Dates July 1989 – February 1995  
Occupation or position held (Last) International Area Manager  
Main activities and responsibilities

- Perform Strategic Marketing for new International Initiatives
- Coordinate Inter-Company project Team for international tender proposal preparation and issue
- Perform Project Management

Name and address of employer Telespazio SpA (RAI, Telecom Italia), Via Tiburtina 965, I-00156 Rome, www.telespazio.com  
Type of business or sector Systems and Services for Space, Defense, Earth Observation ,Telecommunications and Broadcasting

## Main Education and training

Dates 2014  
Title of qualification awarded Lead Auditor of Security Management Systems based on ISO 27001 normative  
Name and type of organization providing education and training AICQ (Quality Culture Italian Association)

Dates 2012  
Title of qualification awarded Lead Auditor of Health and Safety Management Systems based on BS OHSAS 18001 normative  
Name and type of organization providing education and training AICQ (Quality Culture Italian Association)

Dates March 2011  
Title of qualification awarded “From Technology to Value” Managerial Seminar  
Name and type of organization providing education and training Finmeccanica HR Management and their Consulting Specialized Firms

Dates February 2010  
Title of qualification awarded “C-LAB” Managerial Training  
Name and type of organization providing education and training Finmeccanica HR Management and their Consulting Specialized Firms

Dates 2008  
Title of qualification awarded Lead Auditor of Quality Management Systems based on ISO 9001 normative  
Name and type of organization providing education and training AICQ (Quality Culture Italian Association)

Dates May 1989  
Title of qualification awarded Master Degree in Electronic Engineering - Telecommunications and Microchip Design specializations  
Name and type of organization providing education and training “La Sapienza” University  
Level in national or international classification ISCED 5A