

**Jonathan Price MA (Cantab), lic. sp en dr. eur. (Bruxelles), C Dip AF (ACCA),**

*Career Summary:*

Having qualified as a barrister in 1981 I became an investment banker in 1982 and have extensive experience of international finance and investment including capital markets, energy and project finance, venture capital and privatisation. In 1999 in response to the growing demand for flexible work space, I set up Business Centre Capital to specialise in finance and investment in business centres and serviced and managed offices. In 2004 under contract to Close Brothers, the UK merchant banking group, I set up and subsequently managed the world's first public fund for investment in business centres. Since 2000 I have combined the practice of investment banking with teaching at a number of prestigious academic institutions.

*Career History:*

Sept 2000 – July 2002 and November 2008 – present : Visiting Lecturer, University of Law -- teaching graduate students in Commercial Law, EU Law, International Competition Law, Acquisitions and Banking & Debt Finance.

Sept 2011 – present : Associate Lecturer, London School of Business & Finance – teaching graduate and undergraduate students subjects in Finance, including Corporate Finance, Mergers & Acquisitions, Private Equity, LBOs, Corporate Valuations; and in Law, including EU Law, Company Law and Competition Law.

March 2014 – present : Visiting Lecturer, Grenoble Ecole de Management – teaching students at Grenoble Graduate Business School, Financial Restructuring, LBOs and Private Equity and International Business Law.

Jan 2011 - Present : Partner, Variable Pitch Partners, LLP, a private equity house specialising in growth capital for technology companies.

Sept 1999 - Present : Chief Executive, Business Centre Capital Co Ltd, London, a sector specialist fund management boutique

-- under an investment advisory contract with Close Brothers Investment Limited, from 2000-2006, I built up a portfolio of business centre assets valued at £60 million.

-- as part of this portfolio, I established Business Centre Properties plc (BCP), quoted on the Channel Islands Stock Exchange, the world's first public fund for investment in this sector.

-- while under my management BCP was the best performing real estate fund in the Close portfolio, returning 16.9% p.a. compound.

Aug 1998 – Aug 1999 : Eurogas UK, London, upstream gas production company

Head of UK and General Counsel. Established UK office and directed European operations.

Apr 1997 – Aug 1998 : Managing Director, CSL Investment & Finance, Bangkok, Thailand, investment banking boutique advising foreign companies on investment in Thailand, raising venture capital and restructuring local companies.

-- I established CSL in order to offer advisory services to small and medium sized businesses in Thailand and to foreign companies wishing to establish a presence in the country. We raised capital for a financial printing company, Advanced Financial Printing Services Ltd, and were mandated on a number of investments when the Asian financial crisis occurred in late 1997 and it became impossible to secure funding for Thai projects.

Nov 1994 – Mar 1997 : Senior Executive Director, Siam City Merchant Banking, Bangkok, Thailand, investment banking subsidiary of major local commercial bank.

-- I was asked to go to Thailand by the board of Siam City Bank plc to assist in setting up an investment bank for the group.

-- I established the investment banking advisory business, advising a number of local companies, such as Alphatec plc on financing and government agencies, such as the state telephone company, on privatisation.

Jul 1986 – Oct 1994 : Deputy Executive Director, Daiwa Europe Ltd, London, the UK subsidiary of Daiwa Securities, Japan.

-- I was hired by the Corporate Finance department in 1986 to originate mandates for Eurobond issues and in 1987 negotiated the then largest ever Euroyen issue for Abbey National plc.

-- In 1989 I co-founded the Daiwa Privatisation team to work on securing mandates for the Japanese tranche of the UK government privatisation issues. We subsequently won the mandate for the Water companies, and the second and third BT issues.

#### *Education:*

Association of Chartered and Certified Accountants, Certified Diploma in Accounting and Finance, 1984, City of London Polytechnic

Called to the Bar of England and Wales, Gray's Inn, July 1981. Awarded Gray's Inn Senior Scholarship

Masters in European Law, awarded avec grande distinction, 1980, Institut d'Etudes Européennes, Université Libre de Bruxelles, Belgium. Awarded Wiener Anspach Scholarship.

MA (Law), 1979, Gonville and Caius College, University of Cambridge.

1977 Certificate of Competent Knowledge of French. Awarded Kitchener Scholarship.

#### *Professional Associations:*

FIABCI – The International Real Estate Federation

-- President UK Chapter 2006-2008

-- Member of UK Board 2004 – present; member International Board 2007-2008

Member Business Centre Association, (UK); Office Business Center Association International (USA)

2011 Appointed as a Chartered Fellow of the Chartered Institute of Securities & Investment

#### *Voluntary Work:*

Trustee and Treasurer, The African Prisons Project (registered charity)

President, The Royal Standard Friendly Society 2008-2009

European Board Member, The Global Housing Foundation (registered charity), 2008 - present

Council Member, The Lord Kitchener National Memorial Fund (registered charity) and Chairman, The Kitchener Scholars Association

Governor, The Bangkok Patana School, Bangkok 1995-98 (Chair 1997-98)

*Personal:*

I have the ability to learn languages. I speak French and some German and have learned Japanese and Thai to a reasonable standard in the past.